

# Download File PDF Attention Utd Students Sap Certification Terp 10 Business

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Army Financial Management School Course Catalog

**Week 4: Organizational Effectiveness for Cost Managers**  
Organizational Effectiveness for Cost Managers methodology for this module will include lectures, cases, group exercises, role playing, and readings. There will also be quizzes, response papers, and a final project. Topics will include systems thinking, interpersonal communication, listening, motivation, leadership, message framing, decision making, persuasion, power and social influence, and negotiation. This module will prepare students for the softer side of management, and teach them how to get results through people.

**Additional Information**  
For more information on Army Cost Management Training, please visit <https://acm.army.mil> and click on "Army Cost Management Portal".

**Enterprise Resource Planning with SAP TERP10 Certification**

**Instructors**  
University of South Carolina Professors

**Course Description**  
This program is designed to provide students with an overall understanding and a working knowledge of the function, design, control, and use of ERP systems as implemented by the Federal Government and also by its suppliers. Students will get an understanding of their own technology, as well as the technology of the entities which they interact. The curriculum provides students with the conceptual understanding and applied skills to be able to navigate the complexities of transaction processing and data queries inherent in modern ERP systems. Courses: Financial Accounting, Application of Advanced Databases to Accounting and Business, Accounting Information Systems from a Strategic Perspective, Enterprise Resource Planning (ERP) Systems (TERP10).

**Prerequisites**  
The TERP10 course is a very rigorous and extremely fast paced four week resident graduate education course. Applicants selected to attend the TERP10 course should possess the aptitude to grasp the information and concepts presented during the course. It is especially important that Leaders screen their respective candidates before applications are submitted. During the course, students should expect challenging work on a daily basis. Students will be required to study during the evenings and weekends to keep pace with the program of instruction. **Selected candidates must complete approximately 30 hours of preparatory work prior to the first day of class. This is a requirement!**

**Intended Audience**  
The intended audience is FM Professionals **with completed undergraduate degree**. BC 36 Officers and Noncommissioned Officers, and CP 11 Civilians are all eligible.

**Learning Outcomes**  
Students attending this course will earn 12 graduate credit hours and sit for the SAP TERP 10 Certification Exam. By the end of the course, the student will have knowledge of:

- ERP Basics
- ERP-SAP NetWeaver
- Sales Order Management

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